

# EUREDUC FACTSHEET 2024

**CEPI aisbl**  
**European Association of Real Estate  
Professions**

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Today, education and training from universities and professional training institutes are the main way for a future real estate professional to get into the profession. This is why CEPI set up Eureduc, an educational programme for real estate agents and property managers. It aims to offer a common course for universities, colleges, high schools and professional training institutes which already offer courses for real estate agents and/or property managers in Europe. Courses eligible for the Eureduc programme should correspond to the educational requirements for agents and for property managers set by CEPI.

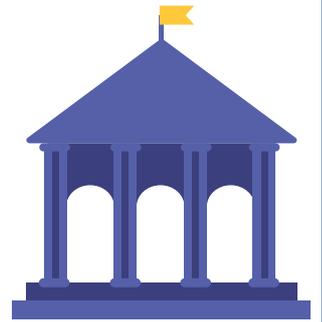


# EUREDUC IN A NUTSHELL

**13  
COUNTRIES**



**32 ACTIVE  
INSTITUTIONS**



**52  
COMPLIANT  
PROGRAMMES**



**MORE THAN ONE THOUSAND  
CERTIFICATES  
DISTRIBUTED**



# OUR NETWORK

## Austria

- FH Wien der WKW
- Danube University Krems
- Technische Universität Wien
- FH Kufstein Tirol
- FH Wiener Neustadt

## Belgium

- AP University College
- Espace Formation (EFPME)
- Odisee University College
- Institut de formation permanente pour les Classes moyennes et les moyennes entreprises (IFAPME)
- PROMSOC Supérieur

## Czechia

- Brno University of Technology

## France

- Institut de droit patrimonial et immobilier (IDPI)
- Lycée René Descartes
- Lycée Louis Pasteur
- Lycée Général et Technologique Coubertin

## Finland

- Kiinko

## Ireland

- Athlone Institute of Technology
- TU Dublin
- TU Dublin - Tallaght Campus

## Italy

- Luiss Guido Carli
- Università Roma 3

## Luxembourg

- Lycée Josy Barthel Mamer

## Netherlands

- Beroepsopleiding Makelaars

## Poland

- Cracow University of Economics
- University of Lodz
- Poznan University of Economics and Business
- Gdansk University

## Spain

- Universidad de Alcalá
- Universidad de Alicante
- University of Malaga

## Sweden

- Karlstad Business School

## Turkiye

- Ankara University

# EUREDUC CRITERIA

## REAL ESTATE AGENT

## REQUIREMENTS

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### *Modules*

*Min 120 ECTS in a high vocational school, business school or university (60/120 covering subjects required by CEPI)\**

### **Law (from 10 to 20 ECTS)**

National legal system, contracts, taxation, commercial, property planning, land law, all other relevant matters of legal nature, basic understanding of relevant European legal system (Treaties of Rome, Maastricht, Amsterdam, Nice, Lisbon) and functioning of the EU bodies.

### **Economics and Business Management (from 7 to 14 ECTS)**

National economics, basic understanding of European economics, provision of knowledge on the function and operation of economics, local and national taxation, understanding of investment and finance criteria, accounting procedures. Communication and practices of management, business accounting, marketing, data processing and data banks.

### **Practice Knowledge (from 10 to 20 ECTS)**

Office procedures, information technology, quality assurance, marketing, structure and operation of the real estate market, real estate transactions, communication, business ethics, code of conduct, consumer protection.

### **Technical and Valuations (from 15 to 30 ECTS)**

Methods of building construction, identification of building styles and finishes, interpretation of drawings, services, environmental factors, building regulations and town planning, health and safety in the workplace. Theory and framework of valuation methods, principles of investment pricing, valuation appraisals, approved European valuation standards.

# EUREDUC CRITERIA

## PROPERTY MANAGER

## REQUIREMENTS

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### *Modules*

#### **Law (from 10 to 20 ECTS)**

Property, planning, contracts, taxation.

#### **Economics, Bookkeeping and Investing in Real Estate (from 7 to 14 ECTS)**

Types of investments, actual developments in public policy pertaining to real estate, property appraisal systems, integral quality care and property qualification systems/programme of demands, property indices (performance measuring systems), financing investments - financing and yield calculations - financial arithmetic, economics, bookkeeping.

#### **Management (from 10 to 20 ECTS)**

Portfolio management, property management, asset management (facility management), residential real estate, office buildings, shops and shopping centres, parking lots. Introduction, maintenance policy, property management, life cycle of real estate, long-range maintenance planning, inspection, measuring technical quality, mechanical/technical and data installations.

#### **Structural Building Engineering (from 15 to 30 ECTS)**

Building and development projects, building law and regulations, building defects information etc.

#### **Information, Communication, Data Processing and Ethics (from 7 to 14 ECTS)**

Setting and collecting rent, handling maintenance requests, filling vacant units and potentially setting the budget for the property. Effective communication, conflict resolution, tenant-landlord relationships, accuracy and consistency in data processing which include real-time data validation, quality metrics and data governance frameworks. A property manager has the responsibility to protect the public from misrepresentation, fraud and unethical practices.

*Min 120 ECTS in a high vocational school, business school or university (60/120 covering subjects required by CEPI)\**



## **Bob Martens**

Vice Dean at Vienna University of Technology  
Head of Real Estate and Building Programmes

“The Eureduc programme is an opportunity to bring together all the different modes of real estate education. Eureduc makes a great effort to harmonise the curricula of European real estate professions.”

## **Paloma Taltavul**

Professor at University of Alicante

“The new era of Eureduc has adapted to the current requirements of the real estate professions.

This programme encourages free mobility of our real estate professionals to move across the whole of Europe, which is now one of the main goals of all European universities.”



## **Milla Mouhu**

Former student at the Vienna University of Technology

“As a graduate from the CEPI Eureduc certified programme, everyone can expect me to have comprehensive knowledge of European real estate and know that they can rely on my high level of education and expertise.”



**THANK YOU FOR YOUR  
INTEREST IN EUREDUC!**



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